

Let's Bribe Chinese Officials? No Thanks:

Yet another incredibly reckless John Park idea nipped in the bud

In February 2010, soon after Sean Riley first arrived in China to take over as RCI's Managing Director in that country and undertake a role as RCI's Chief Representative with full legal responsibility for the company's operations and staff in the country, RCI owner John Park told him of his idea to have a connection of his pay-off certain unnamed officials in order to help in the effort to repair and rebuild the company's reputation and try to protect it from any future problems akin to the events and problems of visits from police and tax officials that transpired in 2009, and their alleged subsequent warnings to Chinese immigration agents country-wide that RCI was bad to do business with.

For obvious and common sense reasons, Riley told Park it was not necessary at all and made very clear to Park his view that doing so might only lead to more problems, not to mention the incredible risks and legal implications in doing so. Riley told Park to be patient and let him rebuild RCI's reputation the right way - by taking the high road - via hard work and simply improving our services and relationships.

Nevertheless, Park insisted in hiring a guy someone had recommended to him to help with what he called 'public relations.' This guy was to be kept around just in case there were problems. Riley vigorously objected to the need of even hiring the guy but Park insisted so he had to reluctantly add Park's so-called "insurance policy" to the company payroll.

The fellow reported directly to John Park but Riley watched him carefully in order to do all he could to make sure he did nothing to put the company and its employees in jeopardy.

And the best way to assure that was to make sure he did absolutely nothing at all.

The fellow didn't speak English and seemed mostly content to just collect a handsome pay-check for doing absolutely nothing so an uneasy arrangement of what you might say was mutual detente and my tolerance to his presence ensued for a while. Riley even tried to see if he knew how to market since Park had given him the pithy title of *Senior Marketing Manager*.

June 12, 2011 Video Screenshots and Transcript Excerpt

(00:08:46 John Park) "I don't know what's gotten into you Sean but you've got to be really desperate to throw that Fred and Li Nan shit in my face....You're really digging Sean. For you to come and talk to me about things like that you're really sinking yourself Sean. "我不知道你发生了什么 Sean 你要把 Fred 和 Li Nan 的旧帐翻出来给我制造麻烦....你真的很会挖掘 Sean, 你胆敢来这里和我那样说话你真要把自己毁了吗?"

(09:14 Sean) "John I wouldn't have gone there (China) taking the risks, being chief representative (for RCI in China), going there when all the agents and Public Security Bureau are against us, and then who knows what you are doing with Dannes (Ye) or whatever still, I don't know and I don't want to take the risk. "John 当所有的中介和出入境管理局反对公司的时候我不可能冒险作为加拿大皇家投资集团的中国首席代表去中国那里,然而谁知道你仍然和 Dannes 又在做什么勾当,我不知道也不想去冒那个风险."



(9:34 Park) "I told you everything of why Dennis (sic - Dannes Ye) is there. "我告诉过你为什么 Dannes 会在那里."

(09:35 Riley) "An insurance policy." "作为一个保险."

(09:36 Park) "Yes. That's the lesson I learned last time around. He's there for that." "是的,就是我通过以前的一系列教训学到的,他就是为那个在那里(指在公司做危机公关)."

(10:26 Riley) I've been there to protect you and I built it up the right way. Dannes' first plan was to pay off a bunch of public security bureau officials with cell phones, luxury belts, dinner, cash...do you realize if he fell through with that the shit it could cause? "我正是试图保护你和通过正常方式来重新建立起生意.Dannes 的第一个计划是想用手机名牌皮带宴请现金去收买出入境管理处的工作人员....你是否意识到那样做会产生什么样的严重后果吗?"



(14:34 Riley)" Your name was dirt when I first went there. A lot worse than I let you know. " "当我刚去中国那里的时候你的名声是多么的肮脏,比我让你知道的更糟糕."



(14:39 Park) "Sean, you don't need to throw that at me okay?" "Sean 你不要在我面前提那个好吗?"

(14:42 Sean) "Well those were the circumstances John." "可惜这些都是事实 John."

(14:46 Park) I don't care what the fuck Chinese think about what happened back then!!!! "我才不在乎他妈的中国人怎么想幕后的发生的事情.....!!!!"

Nonetheless, a month after he started, the guy asked to meet Riley and through a staff interpreter requested Riley to review his written plan to bribe some officials. Apparently John Park still had him working on this scheme and it would require Riley's approval to requisition funds for it.

Riley had one of his Beijing office staff translate the so-called plan into English so he could determine exactly what this fellow was up to and simply nip it in the bud. It turned out Park's "insurance policy" scheme would require doling out about 500,000 Chinese Yuan - to whom and where - Riley never even bothered to ask. What Riley did was simply to meet the chap and through an interpreter again say it wasn't necessary and that Riley was handling things his way. **He politely declined the expenditure, smiled, and thanked the fellow for his work.**

Riley subsequently let John Park know of his decision and that was the last he heard of it for a long while. Park seemingly acquiesced but nonetheless warned Riley that he had better be right by insisting he do things his way. The two colleagues differed greatly on how best to conduct business in a foreign country.

Hmm, thought Riley, since when did having good morals and insisting to do things the hard way - on the up and up, and by an honest day's hard work - become fodder for such criticism? Since working with a guy like John Park apparently.

Well, you know what? **"I'd rather be ethically right than morally wrong."** ~ **Seán Riley** 瑞利山